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[Specialized Coating Services to Open Facility](#)

Fremont, CA — Specialized Coating Services is expected to open a second facility in Billerica, Massachusetts, in mid-February of 2018. The 13,000 ft² (1,208m²) facility is designed to meet the demand for professional conformal coating and potting services on the U.S. East Coast. Cofounders Rick Ramirez and Kim Atkins spent the last few years researching various locations for the facility before settling on Billerica.

Specialized Coating Services has been providing contract conformal coating, potting and encapsulation, and ruggedization of PCBs since 1996. The company meets demand in a variety of industries, including medical, military, aerospace, commercial, and retail.



Specialized Coating Services' cofounders Kim Atkins (left) and Rick Ramirez (right).

The new facility is currently being equipped with the latest robotic and conventional spray systems, plasma treatment, cleaning, and ionic test equipment, as well as potting and encapsulation meter mix systems. "We've been providing conformal coating services to our Midwest and East Coast accounts for over fifteen years. By opening a facility closer to these customers, it will enable us to provide quicker turns and reduce freight costs. In addition, the need for our services in these areas continues to grow." says Ramirez.

Certifications currently held in California and planned for the new facility include AS9100D, ISO 9001:2015, ITAR, and ANSI/ESD S20.20 mid-2018, with NADCAP planned for late 2018. "With these certifications, our customers know that their boards will be handled in compliance with the latest practices and procedures," says Atkins.

The investment in the new U.S. facility underscores the company's commitment to reshoring manufacturing jobs and growing the business. Specialized Coating Services has redesigned

its website to focus on the information that potential buyers need to make purchasing decisions. The company also focused on developing a strategic presence on ThomasNet.com, a popular product sourcing and supplier discovery website.

As a result, the company has grown from a local service provider to a global specialist, attracting worldwide accounts and bringing manufacturing jobs back to the U.S. One specific customer that made a connection through ThomasNet.com manufactures between 3,000 and 5,000 parts per month and ships them to Specialized Coating Services before final assembly.

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